

# 1Q26 Earnings Results

2026.4.30

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# New Revenue Classification

- Revenue is reclassified from 2026 to better distinguish the core business and the new opportunities

~ FY2025

| Specifics       |                                              |
|-----------------|----------------------------------------------|
| Search Platform | SA, DA, Others (CHZZK donation, etc.)        |
| Commerce        | Commerce ads, Commission & Sales, Membership |
| Fintech         | Pay, Platform services, Naver Pay ads etc.   |
| Contents        | Webtoon, Snow, Music, etc.                   |
| Enterprise      | NCP, Line Works, Clova/Labs, etc.            |



FY2026 ~

| Specifics            |                                                                  |
|----------------------|------------------------------------------------------------------|
| Naver Platform       | Naver core business related revenues                             |
| Ads                  | Search(SA), Display(DA), Commerce ads, etc.                      |
| Services             | Shopping, Membership, Place, Others(CHZZK donation, Music, etc.) |
| Financial Platform   | Pay, Platform services, Naver Pay ads, etc.                      |
| Global Opportunities | Global & new business related revenues                           |
| C2C                  | Kream/Soda, Poshmark, Wallapop                                   |
| Contents             | Webtoon, Snow                                                    |
| Enterprise           | NCP, Line Works, Labs, etc.                                      |

# Earnings summary

- Revenue grew 16.3% YoY led by growth acceleration in core business and C2C
- Operating profit grew 7.2% YoY; heavier computing asset investments led to 16.7% operating margin

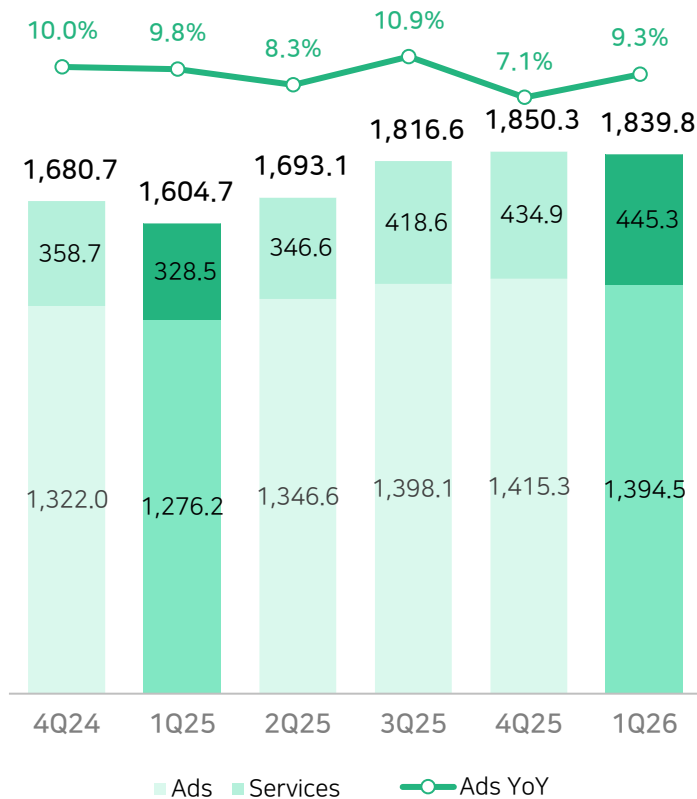
| bn KRW                | 1Q25    | 2Q25    | 3Q25    | 4Q25    | 1Q26    | Y/Y    | Q/Q    |
|-----------------------|---------|---------|---------|---------|---------|--------|--------|
| Revenue <sup>1)</sup> | 2,786.8 | 2,915.1 | 3,138.1 | 3,195.1 | 3,241.1 | 16.3%  | 1.4%   |
| Naver Platform        | 1,604.7 | 1,693.1 | 1,816.6 | 1,850.3 | 1,839.8 | 14.7%  | -0.6%  |
| Ads                   | 1,276.2 | 1,346.6 | 1,398.1 | 1,415.3 | 1,394.5 | 9.3%   | -1.5%  |
| Services              | 328.5   | 346.6   | 418.6   | 434.9   | 445.3   | 35.6%  | 2.4%   |
| Financial Platform    | 386.7   | 405.6   | 427.3   | 448.6   | 459.7   | 18.9%  | 2.5%   |
| Global Opportunities  | 795.4   | 816.4   | 894.1   | 896.2   | 941.6   | 18.4%  | 5.1%   |
| C2C                   | 222.7   | 227.5   | 250.6   | 285.7   | 351.1   | 57.7%  | 22.9%  |
| Contents              | 446.2   | 462.1   | 498.2   | 444.9   | 440.1   | -1.4%  | -1.1%  |
| Enterprise            | 126.6   | 126.7   | 145.3   | 165.6   | 150.5   | 18.8%  | -9.1%  |
| Operating expenses    | 2,281.5 | 2,393.5 | 2,567.4 | 2,584.4 | 2,699.3 | 18.3%  | 4.4%   |
| Operating profit      | 505.3   | 521.6   | 570.6   | 610.6   | 541.8   | 7.2%   | -11.3% |
| Operating margin (%)  | 18.1%   | 17.9%   | 18.2%   | 19.1%   | 16.7%   | -1.4%p | -2.4%p |
| Net profit            | 423.7   | 497.4   | 734.7   | 163.0   | 291.0   | -31.3% | 78.5%  |
| Net margin (%)        | 15.2%   | 17.1%   | 23.4%   | 5.1%    | 9.0%    | -6.2%p | 3.9%p  |

1) Excl. consolidation of Wallapop, total revenue grew YoY 15.0%, QoQ 0.3%

# Naver Platform Ads, Services

## Quarterly Revenue

(bn KRW)



## 1Q26 YoY 14.7%, QoQ -0.6%

Ads YoY 9.3%, QoQ -1.5%

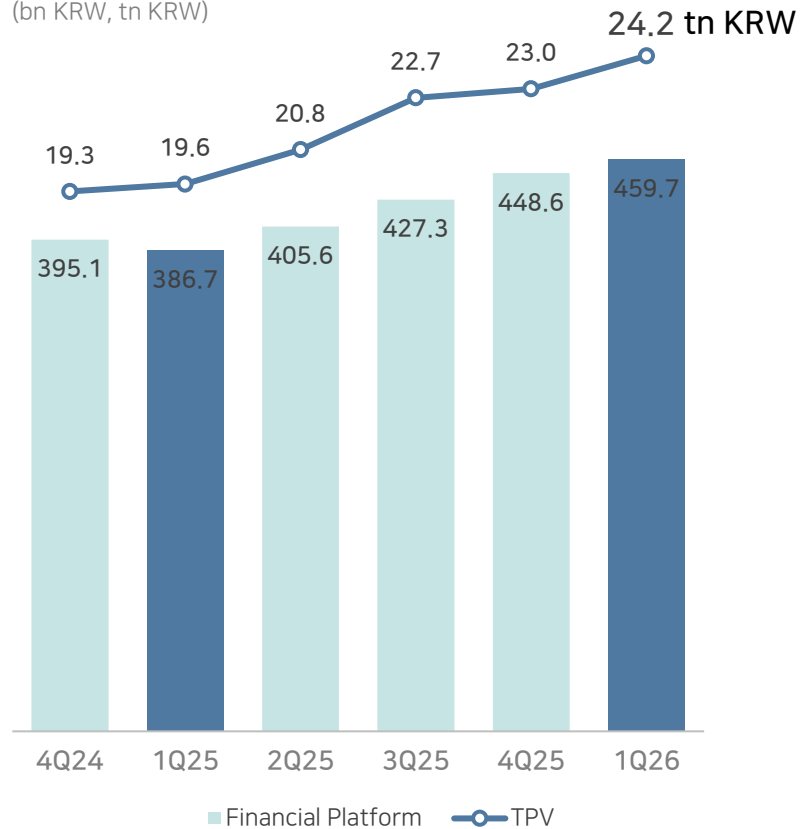
Services YoY 35.6%, QoQ 2.4%

- Naver Platform revenue grew solid 14.7% YoY
- **[Ads]** AI driven gains in ad effectiveness helped 9.3% YoY ads growth and double the number of performance advertisers
- **[Services]** Acceleration in Smartstore GMV and revenue led services revenue
- Shopping AI agent launched in February having positive early response in conversion rates. Conversational AI Tab launched in April 27<sup>th</sup>. Focused on acquiring both offline and online data for agentic AI strength

## Financial Platform payments, platform services, etc.

### Quarterly Revenue

(bn KRW, tn KRW)



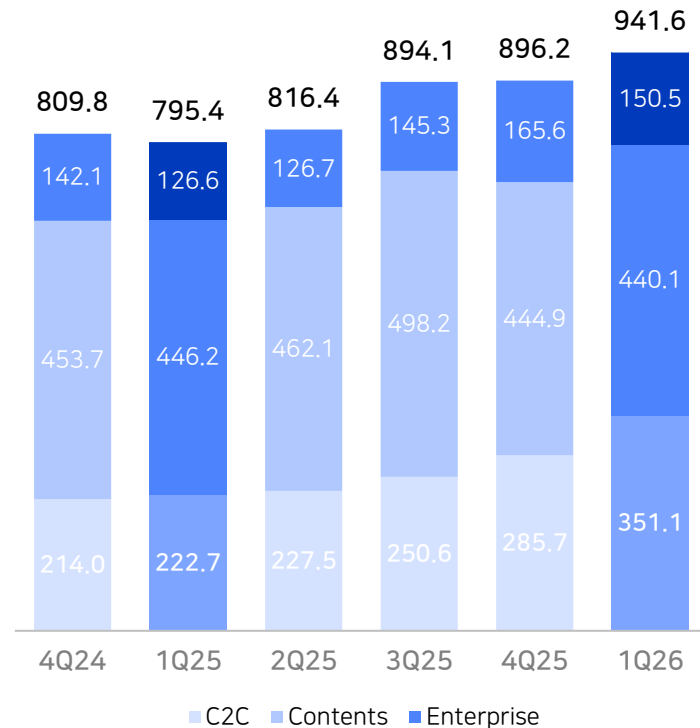
### 1Q26 YoY 18.9%, QoQ 2.5%

- 1Q Total Payment Value(TPV) grew 23.4% YoY to 24.2tn KRW helped by Smartstore growth and continued expansion into 3<sup>rd</sup> party ecosystem
- Non-captive TPV grew 32.9% YoY to 13.5tn KRW
- Expanding installation of offline integrated payment terminal 'Npay Connect' that supports user review, coupon, menu order, and reward point accrual
- Building an online-offline data loop by connecting online search, booking data with offline order, payment, loyal customer data to deliver greater value for both merchants and consumers

## Global Opportunities C2C, contents, enterprise

### Quarterly Revenue

(bn KRW)



### 1Q26 YoY 18.4%, QoQ 5.1%<sup>1)</sup>

C2C YoY 57.7%, QoQ 22.9%<sup>2)</sup>

Contents YoY -1.4%, QoQ -1.1%

Enterprise YoY 18.8%, QoQ -9.1%

- **[C2C]** Wallapop consolidated in 1Q26.  
GMV and revenue acceleration at Poshmark going through rebuilding as well as robust growth at Soda led to strong growth
- **[Contents]** Webtoon to focus on broadening content genre spectrum and expanding user base through new services this year
- **[Enterprise]** Expansion on track in GPUaaS, Saudi digital twin & super app initiatives. Line Works in Taiwan making solid progress with leading clients across industries

1) Excl. consolidation of Wallapop, Global Opportunities YoY 13.9%, QoQ 1.1%

2) Excl. consolidation of Wallapop, C2C YoY 41.6%, QoQ 10.3%

## Operating expenses/profit

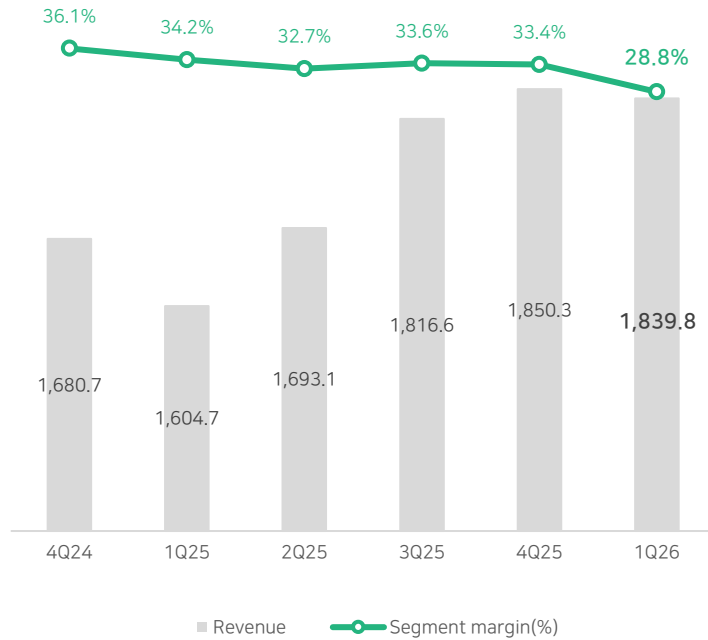
- Development & operations expense growth of 11.6% YoY reflects increased headcount and consolidation of Wallpop
- Partner expense growth of 19.9% YoY reflects investments in content rights and installation of offline Npay Connect terminal
- Infrastructure expense rose 32.5% YoY due to higher depreciation from computing asset investments

| (bn KRW)                 | 1Q25    | 2Q25    | 3Q25    | 4Q25    | 1Q26    | Y/Y    | Q/Q    |
|--------------------------|---------|---------|---------|---------|---------|--------|--------|
| Operating expenses       | 2,281.5 | 2,393.5 | 2,567.4 | 2,584.4 | 2,699.3 | 18.3%  | 4.4%   |
| Development & operations | 671.1   | 683.1   | 732.7   | 743.7   | 748.9   | 11.6%  | 0.7%   |
| └ Labor cost             | 573.9   | 583.3   | 632.2   | 635.7   | 649.8   | 13.2%  | 2.2%   |
| └ Others                 | 97.2    | 99.8    | 100.5   | 108.0   | 99.1    | 2.0%   | -8.2%  |
| Partner                  | 990.9   | 1,030.2 | 1,114.1 | 1,129.8 | 1,188.0 | 19.9%  | 5.1%   |
| Infrastructure           | 189.3   | 197.7   | 218.6   | 205.2   | 250.8   | 32.5%  | 22.2%  |
| Marketing                | 430.2   | 482.4   | 502.0   | 505.7   | 511.7   | 18.9%  | 1.2%   |
| Operating profit         | 505.3   | 521.6   | 570.6   | 610.6   | 541.8   | 7.2%   | -11.3% |
| Operating margin (%)     | 18.1%   | 17.9%   | 18.2%   | 19.1%   | 16.7%   | -1.4%p | -2.4%p |
| Net profit               | 423.7   | 497.4   | 734.7   | 163.0   | 291.0   | -31.3% | 78.5%  |
| Net margin (%)           | 15.2%   | 17.1%   | 23.4%   | 5.1%    | 9.0%    | -6.2%p | 3.9%p  |



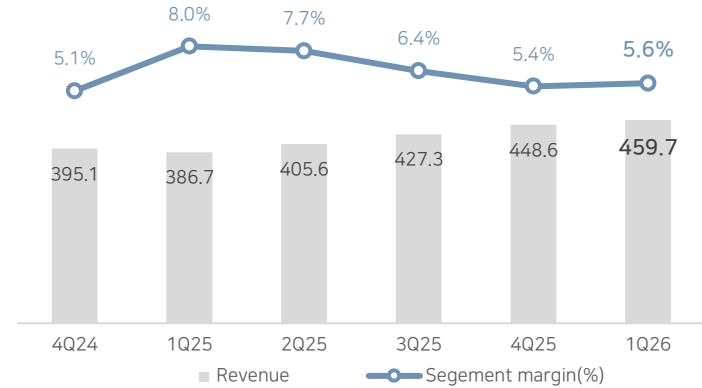
# P&L by Segment

## Naver Platform

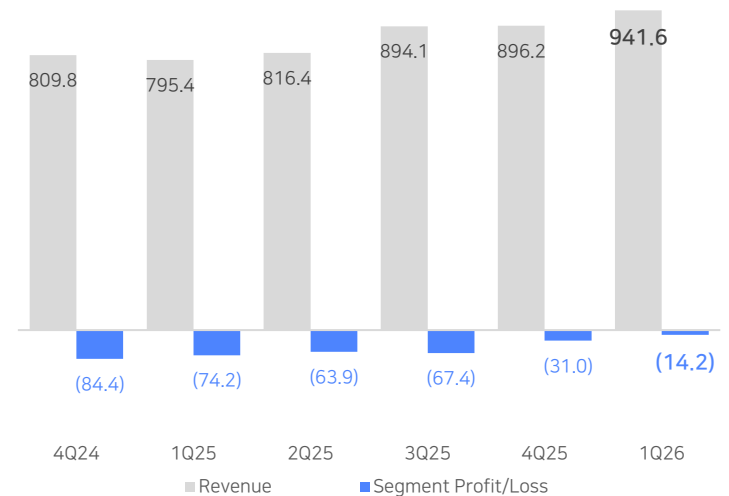


(bn KRW, %)

## Financial Platform



## Global Opportunities\*



\* Global Opportunities : C2C, Contents, Enterprise

# Cash & borrowings, consolidated FCF, direct and indirect investments

## Cash & Borrowings

### Cash and cash equivalents + Short-term financial instruments

| (bn KRW)               | 3Q25    | 4Q25    | 1Q26    |
|------------------------|---------|---------|---------|
| NAVER(Separate)        | 3,643.4 | 3,287.3 | 3,056.5 |
| NAVER(Consolidated)    | 8,091.8 | 8,320.9 | 8,357.0 |
| Net Cash <sup>1)</sup> | 2,998.5 | 2,876.8 | 2,337.3 |

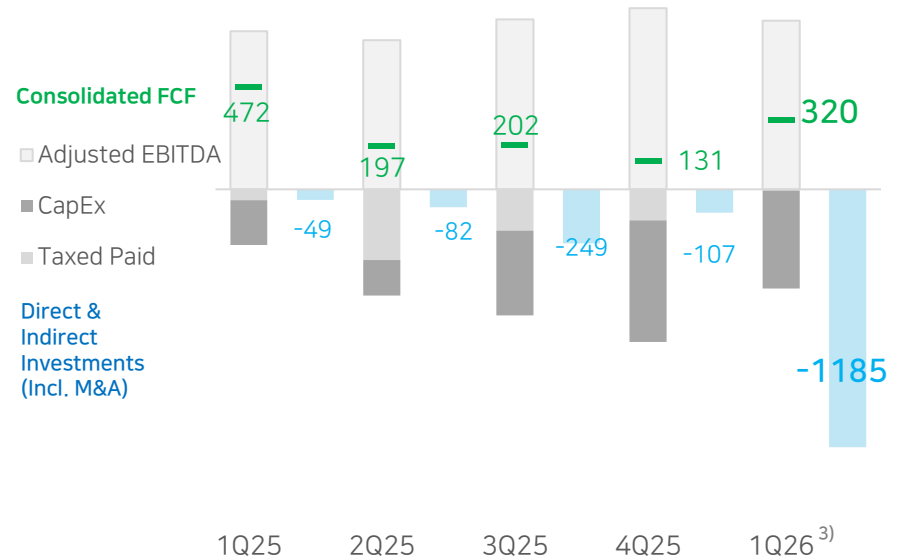
### Borrowings / Debentures(Consolidated)

| (bn KRW)                | 3Q25    | 4Q25    | 1Q26    |
|-------------------------|---------|---------|---------|
| Borrowings & debentures | 2,886.5 | 2,985.7 | 3,617.8 |
| Short-term borrowings   | 1,703.1 | 1,729.3 | 2,497.6 |
| Long-term borrowings    | 1,183.4 | 1,256.4 | 1,120.2 |
| Debentures              | 387.3   | 382.2   | 218.4   |
| Borrowings              | 796.1   | 874.1   | 901.8   |

## Consolidated FCF<sup>2)</sup>, Direct and Indirect Investments

(bn KRW)

Final dividend pay out in April 14<sup>th</sup>  
(2,630 KRW per share, 30% of average consolidated FCF of last 2 years )



1) Net cash: NAVER consolidated C&CE+ Short-term financial instruments - NAVER FINANCIAL cash - Borrowings

2) Consolidated FCF : Consolidated operating Income + Non-cash expenses - CapEx - Taxes paid

3) Including 1Q26 Wallapop acquisition cost

## Appendix. Net profit

- 1Q net profit decreased 31.3% YoY on foreign exchange loss as well as equity method loss on affiliated companies
- Other profit/loss: foreign exchange related losses

| (bn KRW)                  | 1Q25  | 2Q25  | 3Q25  | 4Q25   | 1Q26   | Y/Y    | Q/Q    |
|---------------------------|-------|-------|-------|--------|--------|--------|--------|
| Operating profit          | 505.3 | 521.6 | 570.6 | 610.6  | 541.8  | 7.2%   | -11.3% |
| Operating margin (%)      | 18.1% | 17.9% | 18.2% | 19.1%  | 16.7%  | -1.4%p | -2.4%p |
| Non-operating profit/loss | 74.8  | 162.1 | 286.2 | -311.1 | -148.3 | n/a    | n/a    |
| Equity method gain/loss   | -2.7  | 161.2 | 276.2 | 60.5   | -131.5 | n/a    | n/a    |
| Financial profit/loss     | 86.4  | -67.9 | 65.7  | 160.8  | 110.4  | 27.7%  | -31.4% |
| Other profit/loss         | -8.9  | 68.7  | -55.7 | -532.4 | -127.1 | n/a    | 76.1%  |
| Pre-tax income            | 580.1 | 683.6 | 856.9 | 299.5  | 393.5  | -32.2% | 31.4%  |
| Tax                       | 156.4 | 186.3 | 122.2 | 136.5  | 102.5  | -34.5% | -24.9% |
| Net profit                | 423.7 | 497.4 | 734.7 | 163.0  | 291.0  | -31.3% | 78.5%  |
| Net margin (%)            | 15.2% | 17.1% | 23.4% | 5.1%   | 9.0%   | -6.2%p | 3.9%p  |

**Thank You**