NAVER to Acquire Poshmark

Powering Communities, Re-fashioning Commerce





Important information and where to find it

This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. It does not constitute a prospectus or prospectus equivalent document. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the U.S. Securities Act of 1933, as amended.

In connection with the proposed transaction between NAVER Corporation ("NAVER") and Poshmark, Inc. ("Poshmark"), Poshmark will file with the SEC a Proxy Statement, the definitive version of which will be sent or provided to Poshmark stockholders. Poshmark may also file other documents with the SEC regarding the proposed transaction. This document is not a substitute for the Proxy Statement or any other document which Poshmark or NAVER may file with the SEC. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE PROXY STATEMENT AND ANY OTHER RELEVANT DOCUMENTS THAT ARE FILED OR WILL BE FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THESE DOCUMENTS AND DOCUMENTS INCORPORATED BY REFERENCE THEREIN, CAREFULLY AND IN THEIR ENTIRETY BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION AND RELATED MATTERS. Investors and security holders may obtain free copies of the Proxy Statement (when it is available) and other documents that are filed or will be filed with the SEC by Poshmark through the website maintained by the SEC at www.sec.gov.

Participants in the solicitation

NAVER and certain of its directors and executive officers may be deemed to be participants in the solicitation of proxies from Poshmark's stockholders in respect of the proposed transaction and any other matters to be voted on at the special meeting. Information regarding Poshmark's directors and executive officers, including a description of their direct interests, by security holdings or otherwise, will be included in the Proxy Statement (when available). Poshmark stockholders may obtain additional information regarding the direct and indirect interests of the participants in the solicitation of proxies in connection with the proposed transaction, including the interests of Poshmark directors and executive officers in the proposed transaction, which may be different than those of Poshmark's stockholders generally, by reading the Proxy Statement and any other relevant documents that are filed or will be filed with the SEC relating to the proposed transaction. You may obtain free copies of these documents using the sources indicated above.





Forward-looking statements

This communication contains "forward-looking statements" within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act. These forward-looking statements are based on NAVER's current expectations, estimates and projections about the expected date of closing of the proposed transaction and the potential benefits thereof, its business and industry, management's beliefs and certain assumptions made by NAVER and Poshmark, all of which are subject to change. In this context, forward-looking statements often address expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "could," "seek," "see," "will," "may," "would," "might," "potentially," "estimate," "continue," "expect," "target," similar expressions or the negatives of these words or other comparable terminology that convey uncertainty of future events or outcomes. All forward-looking statements by their nature address matters that involve risks and uncertainties, many of which are beyond our control, and are not guarantees of future results, such as statements about the consummation of the proposed transaction and the anticipated benefits thereof. These and other forward-looking statements, including the failure to consummate the proposed transaction or to make or take any filing or other action required to consummate the proposed transaction on a timely matter or at all, are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed in any forward-looking statements. Accordingly, there are or will be important factors that could cause actual results to differ materially from those indicated in such statements and, therefore, you should not place undue reliance on any such statements and caution must be exercised in relying on forward-looking statements. Important risk factors that may cause such a difference include, but are not limited to: (i) the ability of the parties to consummate the proposed transaction in a timely manner or at all; (ii) the satisfaction (or waiver) of closing conditions to the consummation of the proposed transaction; (iii) potential delays in consummation the proposed transaction; (iv) the ability of NAVER to timely and successfully achieve the anticipated benefits of the proposed transaction; (v) the occurrence of any event, change or other circumstance or condition that could give rise to the termination of the merger agreement; (vi) the impact of the COVID-19 pandemic and the current conflict between the Russian Federation and Ukraine on NAVER's business and general economic conditions; (vii) NAVER's ability to implement its business strategy; (viii) significant transaction costs associated with the proposed transaction; (ix) potential litigation relating to the proposed transaction; (x) the risk that disruptions from the proposed transaction will harm NAVER's business, including current plans and operations; (xi) the ability of NAVER to retain and hire key personnel; (xii) potential adverse reactions or changes to business relationships resulting from the announcement or completion of the proposed transaction; (xiii) legislative, regulatory and economic developments affecting NAVER's business; (xiv) general economic and market developments and conditions; (xv) the evolving legal, regulatory and tax regimes under which NAVER operates; (xvi) potential business uncertainty, including changes to existing business relationships, during the pendency of the merger that could affect NAVER's financial performance; and (xviii) unpredictability and severity of catastrophic events, including, but not limited to, acts of terrorism or outbreak of war or hostilities, as well as NAVER's response to any of the aforementioned factors. These risks, as well as other risks associated with the proposed transaction, will be more fully discussed in the Proxy Statement to be filed with the SEC in connection with the proposed transaction. While the list of factors presented here is, and the list of factors presented in the Proxy Statement will be, considered representative, no such list should be considered to be a complete statement of all potential risks and uncertainties. Unlisted factors may present significant additional obstacles to the realization of forward-looking statements. Consequences of material differences in results as compared with those anticipated in the forward-looking statements could include, among other things, business disruption, operational problems, financial loss, legal liability and similar risks. The forward-looking statements included herein are made only as of the date hereof. NAVER does not assume any obligation to publicly provide revisions or updates to any forward-looking statements, whether as a result of new information, future developments or otherwise, should circumstances change, except as otherwise required by securities and other applicable laws.









Overview of transaction

Terms

Leadership

Timing to Close

Funding

Governance

- Enterprise value \$1.2 billion¹
- by Manish Chandra and the current management team
- sources
- Poshmark will become a standalone US subsidiary of NAVER

• NAVER to acquire all issued and outstanding Poshmark shares for \$17.90 in cash

Poshmark will continue to operate under its existing brand and be led

• Expected to close by Q12023; subject to approval by Poshmark's stockholders and the satisfaction of certain other customary closing conditions

• The transaction is expected to be funded with NAVER's cash balances and other existing financing



NAVER and Poshmark to create the global re-commerce community of choice



POSHMARK

Social platform for sharing styles (Simple, Social, Sustainable buying)









Shared set of values and vision : Content, Community, Empowerment

NAVER



POSHMARK



Poshmark : The largest fashion re-commerce platform in the U.S.

Fashion focused re-commerce platform Average Monthly Unique Visitors

18.4M







Definitive Brand

for peer to peer fashion

No.1 awareness platform in fashion re-commerce



MZ consists of 80% of total users



Community curates listings, provide personalized feed

Micro Community

Subculture

Purchase items not available anywhere else

POSHMARK



Sustainability

Social Impact

Sharing Closets

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Posh Fest



Social marketplace powered by a hyper-engaged community





Korea's largest internet company, spanning the full ecosystem

Korea's largest internet company with 5 distinct service areas ~36M Monthly Users

Search

The only search engine in the world that has successfully expanded into e-commerce

+500K Smart Stores

70% Of all online shopping searches originate on NAVER









Search Engine



Smart Lens AI/ML



Live Commerce







Metaverse Zepeto



ou too, what are you doing if you're happy 🧮

Journey 4:41 pm legend 99

O Gemma 4:41 pm expressed in words..

luv 4:41 pm T.T My heart 💜

Weverse

K-POP Community K-Fashion / K-Beauty Commerce

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쇼핑·라이프

뉴스·콘텐츠







Strategic rationale

① Re-commerce is a large, fast-growing and dynamic market

2 Builds new retail format with "social graph," more accurate than any other personalization algorithm

③ Transaction expected to

- Develop "Simpler" buyer-seller journey powered by NAVER's search and AI technology
- Contribute to "Sustainable" society and economy with NAVER and Poshmark's big bet on ESG

④ Complementary asset that broadens and strengthens NAVER's community + commerce

⁵ Accelerate path to profitability via NAVER's proven playbook with an asset-light business

⁶ Combination positioned to create a unique global re-commerce footprint

- Amplify "Social" user experience driven by NAVER's live commerce and community enablement

1 Re-commerce is a large, fast-growing and dynamic market

US online re-commerce market growth



Includes most product categories - Apparel (including Jewelry, Shoes, and Accessories), Electronics, and Home (including Furniture), excludes entire rental market and used car sales / Source : Activate reCommerce Consumer Survey, Activate analysis





② Build new retail format with "social graph," more accurate than any other personalization algorithm

Put people at the heart of commerce

Everyone can discover personalized and customized taste with the "social graph"

Hyper-engaged and diversified community

Sellers become buyers and buyers become sellers

Empowering anyone to thrive

From individual and influencer sellers to professional sellers, brands and specialty boutiques



③ Transaction expected to:



Develop "Simpler" buyer-seller journey powered by NAVER's search and AI technology

Amplify **"Social" user experience** driven by NAVER's live commerce, community enablement

Contribute to **"Sustainable" society and economy** with NAVER and Poshmark's big bet on ESG



④ Complementary asset that broadens and strengthens NAVER's community + commerce

+



Needs Generation

Discovery & Browsing

Discovery-based shopping

Vertical marketplace

Fashion and living focused

MZ Generation

Sensitive to trends and have strong personal taste

Individual Sellers

+4.5M

NAVER

Search Compare Purchase

Search-based shopping

Horizontal marketplace

Across groceries, electronics, and commodities, etc.

MX Generation

Pursuing more reasonable purchases

SME and Brand Sellers +500K



⑤ Accelerate path to profitability via NAVER's proven playbook with an asset-light business



Strong Financial Merits Going Forward

Accretive to go-forward growth with clear path to profitability

Target Near Term Revenue CAGR 20%+

Run rate cost synergies within 24 months post-closing

\$30M

Positive Adjusted EBITDA Contribution with Synergies 2024



6 Combination positioned to create a unique global re-commerce footprint

POSHMARK



U.S.

NAVER South Korea

- LINE Japan, Taiwan, Hong Kong, Thailand, Singapore, Indonesia, Vietnam
 - Canada, Australia, UK, India





